

RDA Agenda (Thursday, 2-16-2023)

Location: College Ave Presbyterian Church 5951 College Avenue (Zoom available upon request)

Time: 8:30-10am

- I. Approve Agenda
- II. Approve Minutes
- III. Chair's report
 - a. Updates from our President
- IV. Treasurer's Report
 - a. Updates: Budget Update Robin
 - b. Updates: Annual Assessments Jody
- V. Streetscape and Security
 - a. Unsheltered (Running Agenda Discussion) Chris
 - b. Trees & Tree Wells Chris
 - c. Shop Safe Grant Funding; Tree Well Grant Funding Chris
- VI. Marketing and Promotions
 - a. Fundraising Jody
 - b. Digifli kiosks Jody
 - c. Art print faire Jody
- VII. Land Use
 - c. New Businesses:
 - d. Closed Businesses:
- VIII. Old Business
 - a. Use of term "members" or other appropriate descriptors when addressing assessment-paying businesses in our geographic footprint Monte
- IX. New Business
 - e. Treasurer resignation & replacement plan Robin
 - f. Reassigning accounts ownership— Jody
 - g. Board configuration and recruitment
- X. Public Comment
- XI. Adjourn

BROWN ACT: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72-hours prior to a regular meeting. The RDA posts Agendas at 5940 College Avenue, Suite A, Oakland CA 94618. Action may not be taken on items not posted on the agenda. Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Chris Jackson at 510-604-3125 at least 48 hours prior to the meeting.

Rockridge District Association, a Rockridge Business Improvement District



Minutes of the RDA Board Meeting of RDA Thursday, 01-19-2023 Location: College Avenue Presbyterian Church | 5951 College Ave & Zoom

Stephanie opened the meeting at 8:34am, recognizing a quorum.

Members Present: Susan Bernosky, Veronica Bhonsle, Monte McClain, Robert Pennell, Stephanie Walton, Katy Winter

Absent: Andrew Snow,

Staff: Chris Jackson; Jody Colley

Guest: Matt Zimbalist (Re-Up)

I. Approve Agenda (M) Monte; (S) Robin; PASSED Unanimous

- II. Approve Minutes
- (M) Robin; (S) Stephanie; PASSED Unanimous
- III. Chair's report a. Updates from our President
- IV. Treasurer's Report

consent)

a. Updates: Budget Update Susan updated us on the budget situation, helping us to know we have less money than projected. As a result, we decided to postpone any Rock-n-Stroll Events until April (unanimous

V. Streetscape and Security

a. Unsheltered (Running Agenda Discussion) — Chris Jackson David (who is often outside Trader Joe's) has left his permanent housing and returned to the avenue.

b. Security subcommittee report — Veronica We discussed the value of doing the gathering that we did in October, and the importance of helping merchants-members-neighbors understand security issues and options.

- VI. Marketing and Promotions
 - a. Rock-N-Stroll See above in the Treasurer's report

Rockridge District Association, a Rockridge Business Improvement District

b. Fundraising — Jody Colley

1.12.23 Jody applied for a grant today with the City of Oakland for up to \$20,000 for Rock-N-Stroll.

As a board by consent we said that we should apply for the Shop Safe grant of \$20,000.

c. Holiday Breakfast recap (12/8/22)

Veronica shared about the holiday breakfast. We discussed, wondering together if we might have more attendance and participation if it was in the evening (at an happy hour moment) as opposed to the morning.

VII. Land Use

a. New Businesses:

b. Closed Businesses:

VIII. New Business

Monte will work on the By-Laws looking to what we may need to update and report at the next meeting. Specifically we're looking at the use of term "members" or other appropriate descriptors when addressing assessment-paying businesses in our geographic footprint (thinking of therapist neighbors).

- **IX. Public Comment**
- X. Adjourn

X. Public Comment There was no public comment.

XI. Stephanie adjourned the meeting 9:12am.

Minutes taken by Monte McClain

Profit and Loss March 2022 - January 2023

| | TOTAL | |
|---------------------------------------|---------------------|-------------------------|
| | MAR 2022 - JAN 2023 | MAR 2021 - JAN 2022 (PY |
| Income | | |
| BID Revenues | | |
| BID Revenue | 243,896.31 | 160,443.84 |
| Total BID Revenues | 243,896.31 | 160,443.84 |
| Total Income | \$243,896.31 | \$160,443.84 |
| GROSS PROFIT | \$243,896.31 | \$160,443.84 |
| Expenses | | |
| Bank service charges | 1,337.28 | 918.55 |
| Interest | | 6.67 |
| Marketing & Promotion Committee | | |
| Advertising & Graphics | 12,093.46 | 1,544.52 |
| Advertising/Promotional | 247.95 | |
| Events | 3,264.98 | 610.00 |
| Marketing & Materials | 1,393.40 | -2,448.22 |
| Rock n Stroll | 31,149.50 | 18,175.26 |
| Rock n Stroll Donations | | -3,000.00 |
| Web Design & Communication | 23,381.30 | 26,321.26 |
| Total Marketing & Promotion Committee | 71,530.59 | 41,202.82 |
| Organization Committee | | |
| Accounting & Legal | 3,630.00 | 4,880.00 |
| Administrative | 5,500.00 | 1,500.00 |
| Insurance | 2,333.00 | 2,327.00 |
| Office Expense | 149.90 | 84.57 |
| Postage, Copy & Printing | -2,418.38 | 289.12 |
| Professional Administration | | |
| Insurance-Prof Admin | 0.00 | 6,612.00 |
| Payroll Service Fees-Prof Admin | 1,242.70 | 1,049.72 |
| Payroll Tax Expense | 3,288.30 | 4,177.38 |
| Wages-Prof Admin | 41,546.64 | 51,220.63 |
| Workers Comp-Prof Admin | 872.75 | 1,076.75 |
| Total Professional Administration | 46,950.39 | 64,136.48 |
| Telecommunications | | 325.27 |
| Total Organization Committee | 56,144.91 | 73,542.44 |
| Streetscape & Security Committe | | |
| Beautification-Streetscape Misc | 101,786.51 | 60,876.47 |
| Total Streetscape & Security Committe | 101,786.51 | 60,876.47 |
| Uncategorized Expense | 5,824.84 | 0.00 |
| Total Expenses | \$236,624.13 | \$176,546.95 |
| | \$7,272.18 | \$ -16,103.11 |

Profit and Loss March 2022 - January 2023

| | TOTAL | |
|--------------------|---------------------|--------------------------|
| | MAR 2022 - JAN 2023 | MAR 2021 - JAN 2022 (PY) |
| Other Income | | |
| Other Income | | 11,300.00 |
| Total Other Income | \$0.00 | \$11,300.00 |
| NET OTHER INCOME | \$0.00 | \$11,300.00 |
| NET INCOME | \$7,272.18 | \$ -4,803.11 |

Profit and Loss January 2022 - January 2023

| | TOTAL | |
|---------------------------------------|---------------------|-------------------------|
| | JAN 2022 - JAN 2023 | JAN 2021 - JAN 2022 (PY |
| Income | | |
| BID Revenues | | |
| BID Revenue | 243,896.31 | 160,443.84 |
| Total BID Revenues | 243,896.31 | 160,443.84 |
| Total Income | \$243,896.31 | \$160,443.84 |
| GROSS PROFIT | \$243,896.31 | \$160,443.84 |
| Expenses | | |
| Bank service charges | 1,592.07 | 977.55 |
| Interest | | 16.65 |
| Marketing & Promotion Committee | | |
| Advertising & Graphics | 13,060.96 | 1,656.52 |
| Advertising/Promotional | 247.95 | |
| Events | 3,264.98 | 610.00 |
| Marketing & Materials | 1,393.40 | -2,448.22 |
| Rock n Stroll | 31,445.40 | 18,175.26 |
| Rock n Stroll Donations | | -3,000.00 |
| Web Design & Communication | 27,497.30 | 26,835.09 |
| Total Marketing & Promotion Committee | 76,909.99 | 41,828.65 |
| Organization Committee | | |
| Accounting & Legal | 4,290.00 | 5,870.00 |
| Administrative | 6,500.00 | 1,500.00 |
| Insurance | 3,579.00 | 3,573.00 |
| Office Expense | 338.50 | 84.57 |
| Postage, Copy & Printing | -2,418.38 | 289.12 |
| Professional Administration | | |
| Insurance-Prof Admin | 358.00 | 7,852.00 |
| Payroll Service Fees-Prof Admin | 1,432.30 | 1,217.66 |
| Payroll Tax Expense | 4,885.64 | 5,072.72 |
| Wages-Prof Admin | 59,041.30 | 58,715.29 |
| Workers Comp-Prof Admin | 1,013.00 | 1,390.25 |
| Total Professional Administration | 66,730.24 | 74,247.92 |
| Telecommunications | | 325.27 |
| Total Organization Committee | 79,019.36 | 85,889.88 |
| Streetscape & Security Committe | | |
| Beautification-Streetscape Misc | 106,508.50 | 65,804.64 |
| Total Streetscape & Security Committe | 106,508.50 | 65,804.64 |
| Uncategorized Expense | 10,018.06 | 0.00 |
| Total Expenses | \$274,047.98 | \$194,517.37 |
| | \$ -30,151.67 | \$ -34,073.53 |

Profit and Loss January 2022 - January 2023

| | TOTAL | |
|--------------------|---------------------|--------------------------|
| | JAN 2022 - JAN 2023 | JAN 2021 - JAN 2022 (PY) |
| Other Income | | |
| Other Income | | 11,300.00 |
| Total Other Income | \$0.00 | \$11,300.00 |
| NET OTHER INCOME | \$0.00 | \$11,300.00 |
| NET INCOME | \$ -30,151.67 | \$ -22,773.53 |

Balance Sheet

As of January 31, 2023

| | TOTAL |
|------------------------------|-------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Fremont Bank O&A #0829 | 432.47 |
| Fremont Bank Op #0349 | 62,264.35 |
| Total Bank Accounts | \$62,696.82 |
| Total Current Assets | \$62,696.82 |
| TOTAL ASSETS | \$62,696.82 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Total Liabilities | |
| Equity | |
| Unrestricted Net Assets | 55,424.64 |
| Net Income | 7,272.18 |
| Total Equity | \$62,696.82 |
| TOTAL LIABILITIES AND EQUITY | \$62,696.82 |