

### RDA Agenda (Thursday, 07-20-2023)

Meeting location: College Ave Presbyterian Church, 5951 College Avenue, Oakland, CA 94618

Time: 8:30am-10:00am PST
Join via Zoom Meeting

https://us02web.zoom.us/j/88040772391?pwd=UXR4RE5PNUdUalM2MkZwa3c4RTBaQT09

Meeting ID: 880 4077 2391

Passcode: 268426

One tap mobile +16699006833,,88040772391# US (San Jose)

+16694449171,,88040772391# US

#### I. Approve Agenda

II. Approve Minutes

#### III. Chair's report

- a. Updates from our President Monte
- b. Monte has been in contact with Mayra Chavez, the Mayors Director of Community Engagement, about scheduling a board meeting that the mayor can attend in the next 3 months. Monte

#### IV. Treasurer's Report

- a. Budget updates Robin, Monte, Veronica
- b. Sharing continuing work on expected monthly expenses (Profit/Loss style reporting)

#### V. Streetscape and Security

- a. Trees & tree wells Chris
- b. Security/safety/unsheltered updates Chris

#### VI. Marketing and Promotions

a. Rock-N-Stroll July 9 event — Jody

#### VII. Land Use

- a. Follow-up on landscaping issues with TJs and Claremont MS Chris
- b. Follow-Up about mobilization of merchants to respond and bring pressure upon the owners of the former gas station lot at Claremont @ College Avenue. Chris

#### VIII. Old Business

- a. Assessments & Disbursements Jody
- c. Follow up on New Area Capitan. Photo attachments in email updates Chris
- d. Follow up on ideas for organizing citizen action (Stephanie and Katy) Monte

## IX. New Business

### IX. Public Comment

## X. Adjourn

BROWN ACT: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72-hours prior to a regular meeting. The RDA posts Agendas at 5951 College Avenue, Oakland, CA 94618. Action may not be taken on items not posted on the agenda. Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Chris Jackson at 510-604-3125 at least 48 hours prior to the meeting.

Rockridge District Association, a Rockridge Business Improvement District



# RDA Meeting Minutes Thursday, 06-15-2023

Members Present: Veronica Bhonsle, Monte McClain, Robert Pennell, Andrew Snow, Stephanie Walton, Katy Winter.

Staff Present: Jody Colley, Chris Jackson

Guests: Matt Zimbalist (Re-Up), Dr. Ryan Bowel (Life Chiropractic), Vanessa Farmer (Elizabeth H), Zach Walton (community member)

Stephanie began the meeting 8:36am at College Avenue Presbyterian Church (5951 College Ave), noting a Quorum.

I. The directors approved the meeting's Agenda (M) Monte, (S) Robin; Unanimous II. The directors approved the Minutes from the meeting of 5/18/23 (M) Monte, (S) Robin; Unanimous

## III. Chair's report

- a. Updates from our President Stephanie
- b. Regarding the Mayor's lack of response. Needing citizen action. Stephanie and Katy will meet up to organize citizen action.

### IV. Treasurer's Report

- a. The directors received the financial report, and heard some vocal budget updates:
  - a. Roughly \$72,000 in the account.
  - b. Budget FY 2023-2024 Robin
  - c. We receive 3 disbursements per year. The first in 2023 was for \$53k, the second usually is ½ of the annual remainder, the third usually is ½ of the annual remainder. The city doesn't know how much they'll give us. They sent us all the money that was in the account.
- b. We have roughly \$7,000/month in expenses. The Finance committee is working on a investigation of monthly expenses. Chris reminded us to hold that we need \$14,000 for holiday marketing expenses in the last quarter of 2023.

## Rockridge District Association, a Rockridge Business Improvement District

V. Streetscape and Set@AtyCollege Ave Ste A = Oakland = CA 94618

A. Trees & tree wells — Chris = Phone 510-604-3125 = info@rockridgedistrict.com = www.rockridgedistrict.com

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Chris shared that the RCPC may plant the trees for us. They'll will install mosaics on some of the trash cans along the avenue.

- B. Security/safety/unsheltered updates Chris shared on continuing unsheltered people presence along the avenue.
  - a. New Area Capitan. The OT for area 2 has been pulled from the budget. N
  - b. We noted again that having a CRO would be extremely beneficial for us.
  - c. Monte suggested a small group to work on crime and apply pressure.
  - d. Vanessa asked that images of perpetrators be sent with emails as an attachment so that they can be enlarged, expanded so that they might be more useful to merchant members and their staff.

## VI. Marketing and Promotions

A. Rock-N-Stroll / events— We had a great turn-out on June 10<sup>th</sup> for our latest event. Our next one is July 8. We talked about the possibility of having a RDA Table at an event to engage the public around crime issues and the work that we're doing.

#### VII. Land Use

A: New stores coming in include: 2 chocolate stores, new bike store, Chris is asking merchants

to improve their window fronts.

- B. Miscellaneous issues:
- a. Chris is working on landscaping issues with TJs and Claremont MS.
- b. Zach and Stephanie will share information about how we can mobilize merchants to respond and bring pressure upon the owners of the former gas station lot at Claremont @ College Avenue. We can share these resources, already used by the RCPC, to mobilize our members to advocate for construction on the now empty site. This is because the time for community comment on zoning / closure of the lot is now.

### VIII. Old Business

A. Board Elections — One written ballot was returned (from the 600 mailed out). The directors held a voice vote (with 9 voting members present) in which the entire slate proposed by the Nominating Committee was unanimously elected. The written ballot voted the same way. Election results then are:

| RDA Board of Directors        |                   |                           |
|-------------------------------|-------------------|---------------------------|
| Office                        | Class of 2023     |                           |
| President                     | Monte McClain CAL |                           |
| Vice President                | Robin Pennell вт  |                           |
| Treasurer                     | Robin Pennell     |                           |
| Secretary                     | Monte McClain     |                           |
| Directors at Large            |                   |                           |
|                               | Katy Winter BT    |                           |
|                               | Matt Zimbalist вт |                           |
|                               |                   |                           |
|                               |                   |                           |
|                               |                   |                           |
| BT- Business Tenant           | 2 year terms      | no less than 2/3 of board |
| CAL- Community at Large Membe | 1 year term       | no more than 1/3 of board |

b. Letter to the Mayor about the crime surge. Monte has mailed it in. We are awaiting a response. Monte will share a copy with

Stephanie who is willing to bring it up in a personal conversation with the mayor to apply pressure for some action.

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c. Assessments & Disbursements — Jody

The city is going to send us the balance of what's in our bank account in August 2023. She thinks it'll be more than the 53k that we've already received.

- IX. There was no new business.
- IX. Public Comment

Those who were present voiced their support of the board and offered what help they can give to the directors.

X. Stephanie adjourned the meeting at 9:28am.

Minutes taken by Monte McClain

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# **Balance Sheet**

As of June 30, 2023

|                              | TOTAL       |
|------------------------------|-------------|
| ASSETS                       |             |
| Current Assets               |             |
| Bank Accounts                |             |
| Fremont Bank O&A #0829       | 432.47      |
| Fremont Bank Op #0349        | 58,469.38   |
| Total Bank Accounts          | \$58,901.85 |
| Total Current Assets         | \$58,901.85 |
| TOTAL ASSETS                 | \$58,901.85 |
| LIABILITIES AND EQUITY       |             |
| Liabilities                  |             |
| Current Liabilities          |             |
| Credit Cards                 |             |
| Fremont Bank Credit Card     | 599.06      |
| Total Credit Cards           | \$599.06    |
| Total Current Liabilities    | \$599.06    |
| Total Liabilities            | \$599.06    |
| Equity                       |             |
| Unrestricted Net Assets      | 50,921.16   |
| Net Income                   | 7,381.63    |
| Total Equity                 | \$58,302.79 |
| TOTAL LIABILITIES AND EQUITY | \$58,901.85 |

# **Profit and Loss**

March - June, 2023

|                                       | TOTAL           |                      |
|---------------------------------------|-----------------|----------------------|
|                                       | MAR - JUN, 2023 | MAR - JUN, 2022 (PY) |
| Income                                |                 |                      |
| BID Revenues                          |                 |                      |
| BID Revenue                           | 77,785.04       | 59,080.78            |
| Total BID Revenues                    | 77,785.04       | 59,080.78            |
| Total Income                          | \$77,785.04     | \$59,080.78          |
| GROSS PROFIT                          | \$77,785.04     | \$59,080.78          |
| Expenses                              |                 |                      |
| Bank service charges                  | 496.95          | 458.38               |
| Marketing & Promotion Committee       |                 |                      |
| Advertising & Graphics                | 424.87          | 1,744.73             |
| Advertising/Promotional               |                 | 19.95                |
| Events                                | 976.90          | 55.00                |
| Rock n Stroll                         | 2,750.00        | 4,660.00             |
| Web Design & Communication            | 8,000.00        | 8,345.70             |
| Total Marketing & Promotion Committee | 12,151.77       | 14,825.38            |
| Organization Committee                |                 |                      |
| Accounting & Legal                    | 1,320.00        | 1,320.00             |
| Administrative                        | 2,000.00        | 2,000.00             |
| Insurance                             | 474.41          | -77.00               |
| Office Expense                        | 22.00           |                      |
| Postage, Copy & Printing              | 925.77          | 571.98               |
| Professional Administration           |                 |                      |
| Insurance-Prof Admin                  |                 | 0.00                 |
| Payroll Service Fees-Prof Admin       | 627.90          | 389.20               |
| Payroll Tax Expense                   | 2,776.44        | 1,146.69             |
| Wages-Prof Admin                      | 36,293.36       | 14,989.32            |
| Workers Comp-Prof Admin               | 292.00          | 324.25               |
| Total Professional Administration     | 39,989.70       | 16,849.46            |
| Total Organization Committee          | 44,731.88       | 20,664.44            |
| Streetscape & Security Committe       |                 |                      |
| Beautification-Streetscape Misc       | 9,327.43        | 21,644.93            |
| Total Streetscape & Security Committe | 9,327.43        | 21,644.93            |
| Uncategorized Expense                 | 3,695.38        | 1,450.24             |
| Total Expenses                        | \$70,403.41     | \$59,043.37          |
| NET OPERATING INCOME                  | \$7,381.63      | \$37.41              |
| NET INCOME                            | \$7,381.63      | \$37.41              |

# **Profit and Loss**

June 2022 - June 2023

|                                       | TOTAL               | -                       |
|---------------------------------------|---------------------|-------------------------|
|                                       | JUN 2022 - JUN 2023 | JUN 2021 - JUN 2022 (PY |
| Income                                |                     |                         |
| BID Revenues                          |                     |                         |
| BID Revenue                           | 262,394.32          | 118,487.9 <sup>-</sup>  |
| Total BID Revenues                    | 262,394.32          | 118,487.91              |
| Total Income                          | \$262,394.32        | \$118,487.91            |
| GROSS PROFIT                          | \$262,394.32        | \$118,487.91            |
| Expenses                              |                     |                         |
| Bank service charges                  | 1,619.82            | 1,491.05                |
| Marketing & Promotion Committee       |                     |                         |
| Advertising & Graphics                | 11,679.60           | 3,445.25                |
| Advertising/Promotional               | 131.98              | 19.95                   |
| Events                                | 4,241.88            | 665.00                  |
| Marketing & Materials                 | 1,643.40            | -2,448.22               |
| Rock n Stroll                         | 32,389.50           | 23,081.16               |
| Rock n Stroll Donations               |                     | -3,000.00               |
| Web Design & Communication            | 27,035.60           | 27,372.58               |
| Total Marketing & Promotion Committee | 77,121.96           | 49,135.72               |
| Organization Committee                |                     |                         |
| Accounting & Legal                    | 4,290.00            | 4,290.00                |
| Administrative                        | 6,500.00            | 4,000.00                |
| Insurance                             | 3,118.41            | 3,496.00                |
| Office Expense                        | 171.90              | 235.67                  |
| Postage, Copy & Printing              | -1,492.61           | 861.10                  |
| Professional Administration           |                     |                         |
| Insurance-Prof Admin                  |                     | 4,752.00                |
| Payroll Service Fees-Prof Admin       | 1,691.19            | 1,281.81                |
| Payroll Tax Expense                   | 5,595.36            | 4,750.73                |
| Wages-Prof Admin                      | 70,671.35           | 58,715.29               |
| Workers Comp-Prof Admin               | 975.50              | 1,022.50                |
| Total Professional Administration     | 78,933.40           | 70,522.33               |
| Telecommunications                    |                     | 325.27                  |
| Total Organization Committee          | 91,521.10           | 83,730.37               |
| Streetscape & Security Committe       |                     |                         |
| Beautification-Streetscape Misc       | 97,110.87           | 75,888.79               |
| Total Streetscape & Security Committe | 97,110.87           | 75,888.79               |
| Uncategorized Expense                 | 8,069.98            | 5,593.46                |
| Total Expenses                        | \$275,443.73        | \$215,839.39            |
| NET OPERATING INCOME                  | \$ -13,049.41       | \$ -97,351.48           |

# **Profit and Loss**

June 2022 - June 2023

|                    | TOTAL               |                          |
|--------------------|---------------------|--------------------------|
|                    | JUN 2022 - JUN 2023 | JUN 2021 - JUN 2022 (PY) |
| Other Income       |                     |                          |
| Other Income       |                     | 11,300.00                |
| Total Other Income | \$0.00              | \$11,300.00              |
| NET OTHER INCOME   | \$0.00              | \$11,300.00              |
| NET INCOME         | \$ -13,049.41       | \$ -86,051.48            |